



Liquids Pipelines

Guy Jarvis
President, Liquids Pipelines

Key Messages

- **Fundamentals continue to drive growth**
- **Focused on project integration and asset optimization**
- **Excellent progress on market access strategy**
- **Extensive cost effective expansion opportunities**

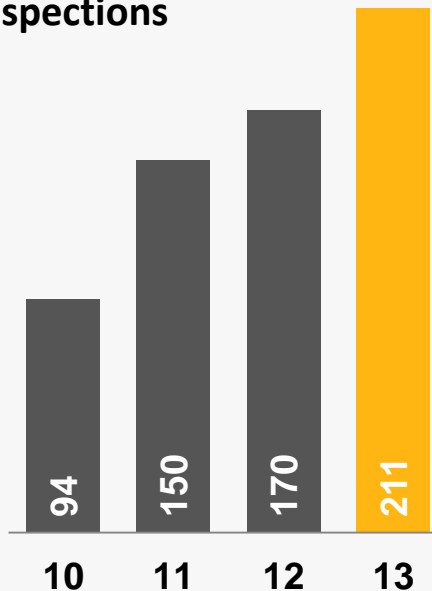
Safety and Operational Reliability

Over the past 10 years, we've transported 14 billion barrels, with a safe delivery record of 99.9993%

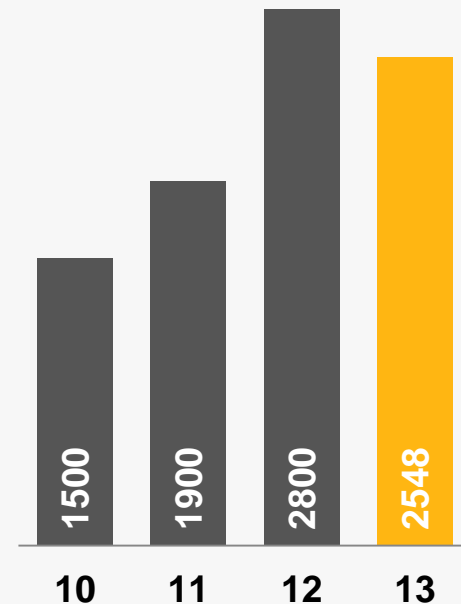
Our goal is
100 per cent safe
operations and
zero incidents and
we continually
strive towards
that objective

Ensuring Liquids Pipelines Integrity (2010 – 2013)

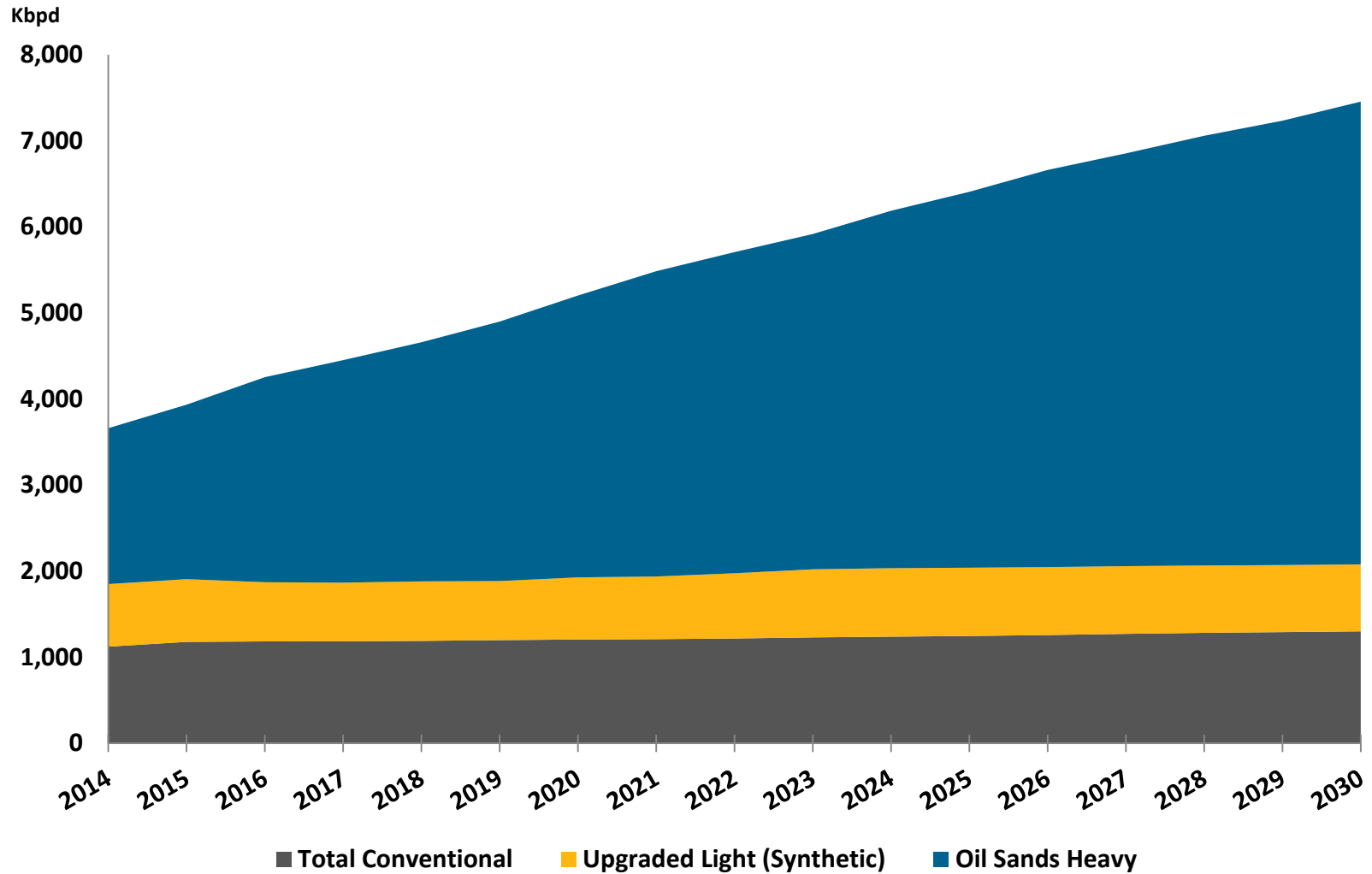
Number of
Liquids Pipelines
Inspections



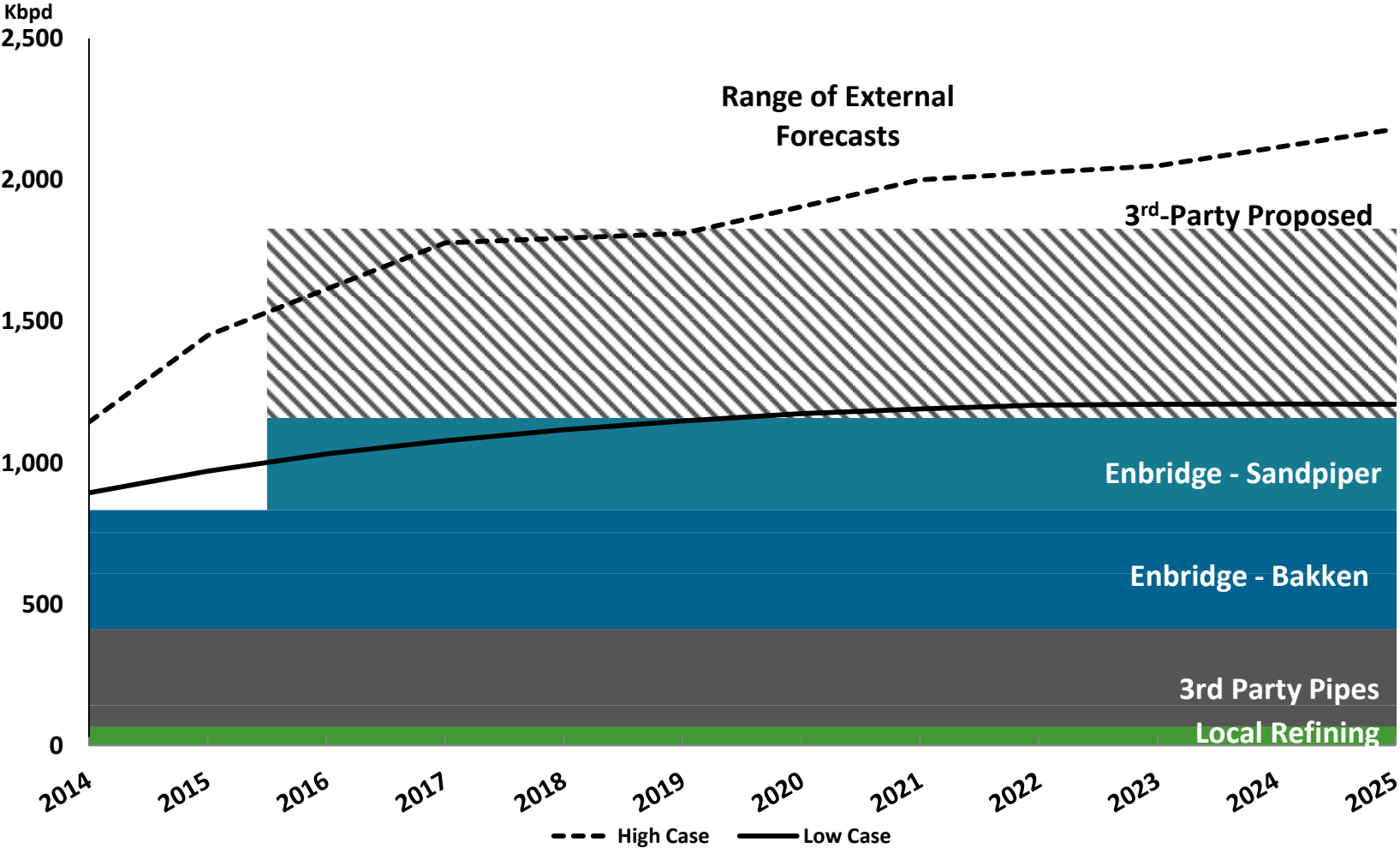
Number of Liquids
Pipelines Integrity Digs



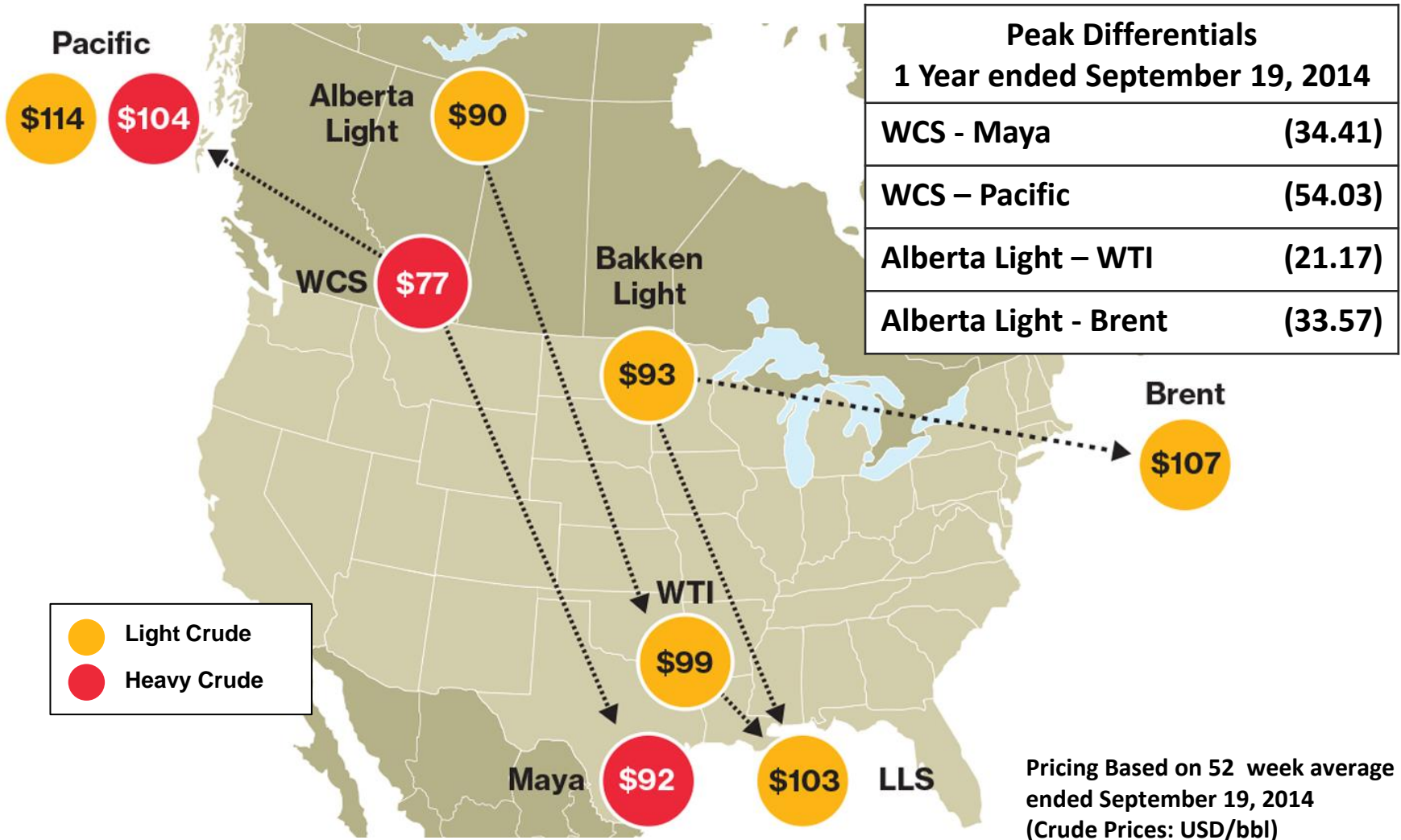
WCSB Crude Supply



Bakken Crude Supply and Pipeline Takeaway Capacity

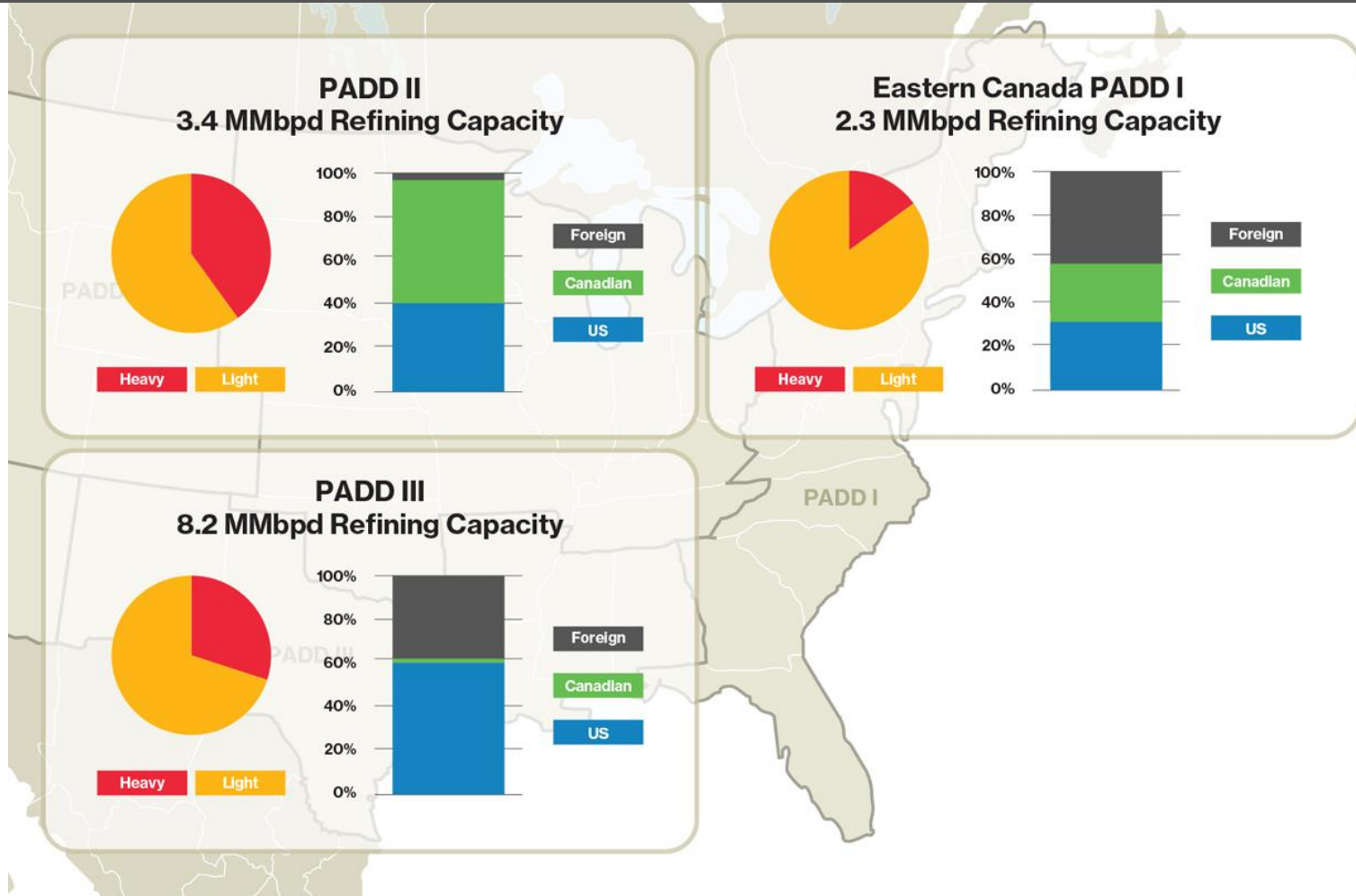


North American Pricing Differentials

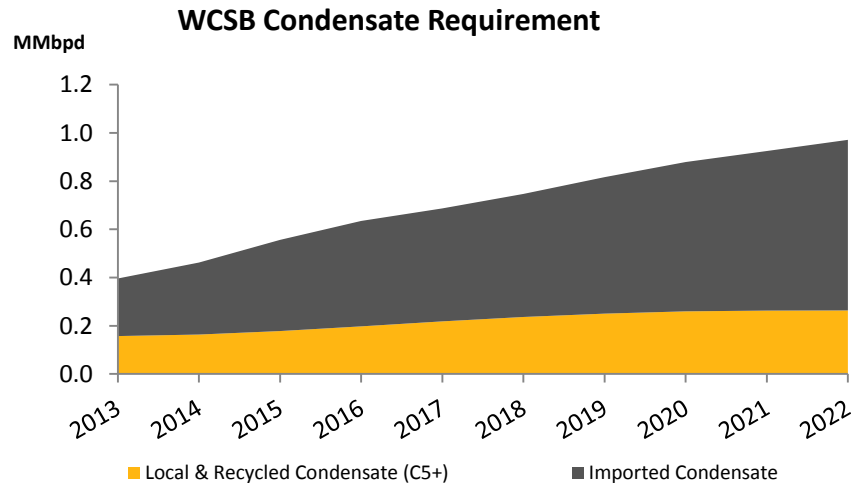


ENB Target Markets

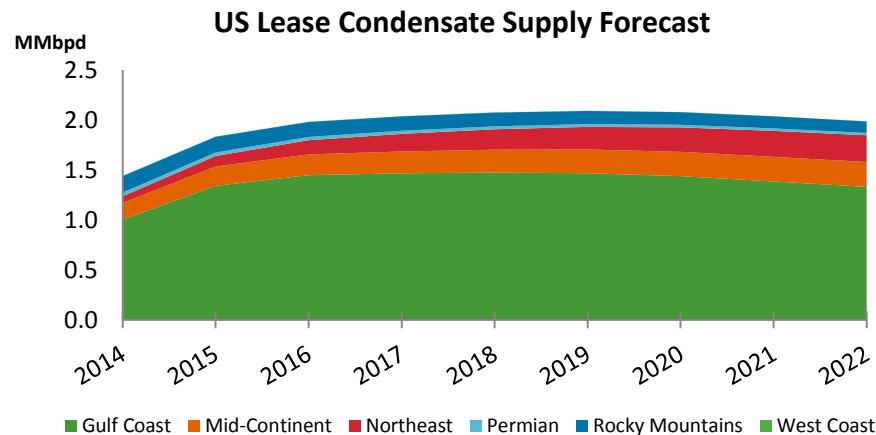
PADD III, Eastern Canada & PADD I hold the bulk of displaceable oil supply



US Condensate Supplies WCSB Demand

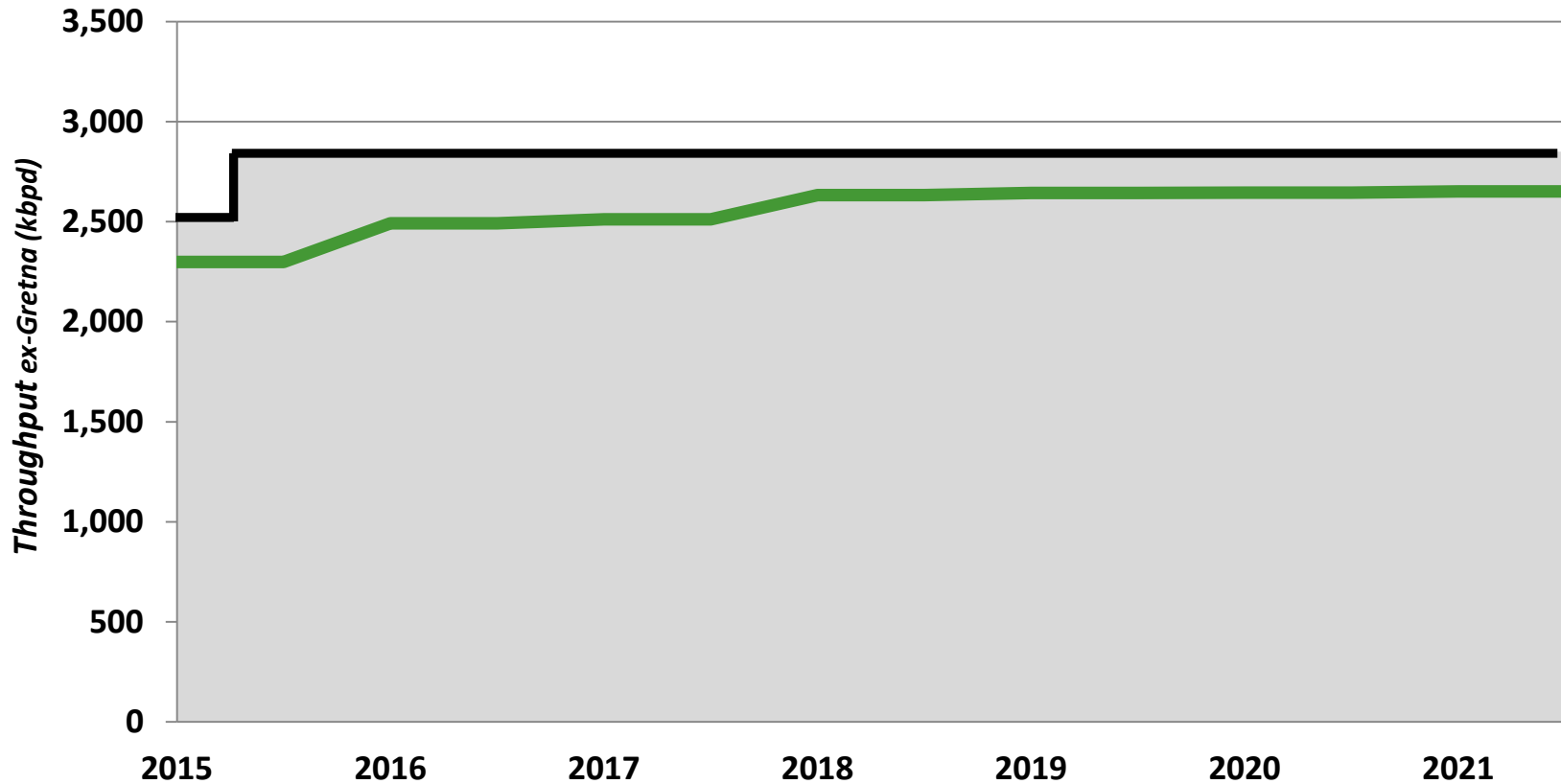


- Canadian diluent demand growth remains strong as production continues to increase



- US policy allowing processed/stabilized condensate exports to international markets

Net Available Supply to Enbridge



Net available supply to Enbridge assumes Keystone XL, Energy East and one West Coast Pipeline are built.

Design capacity reflects Alberta Clipper Expansions in service during 2015.

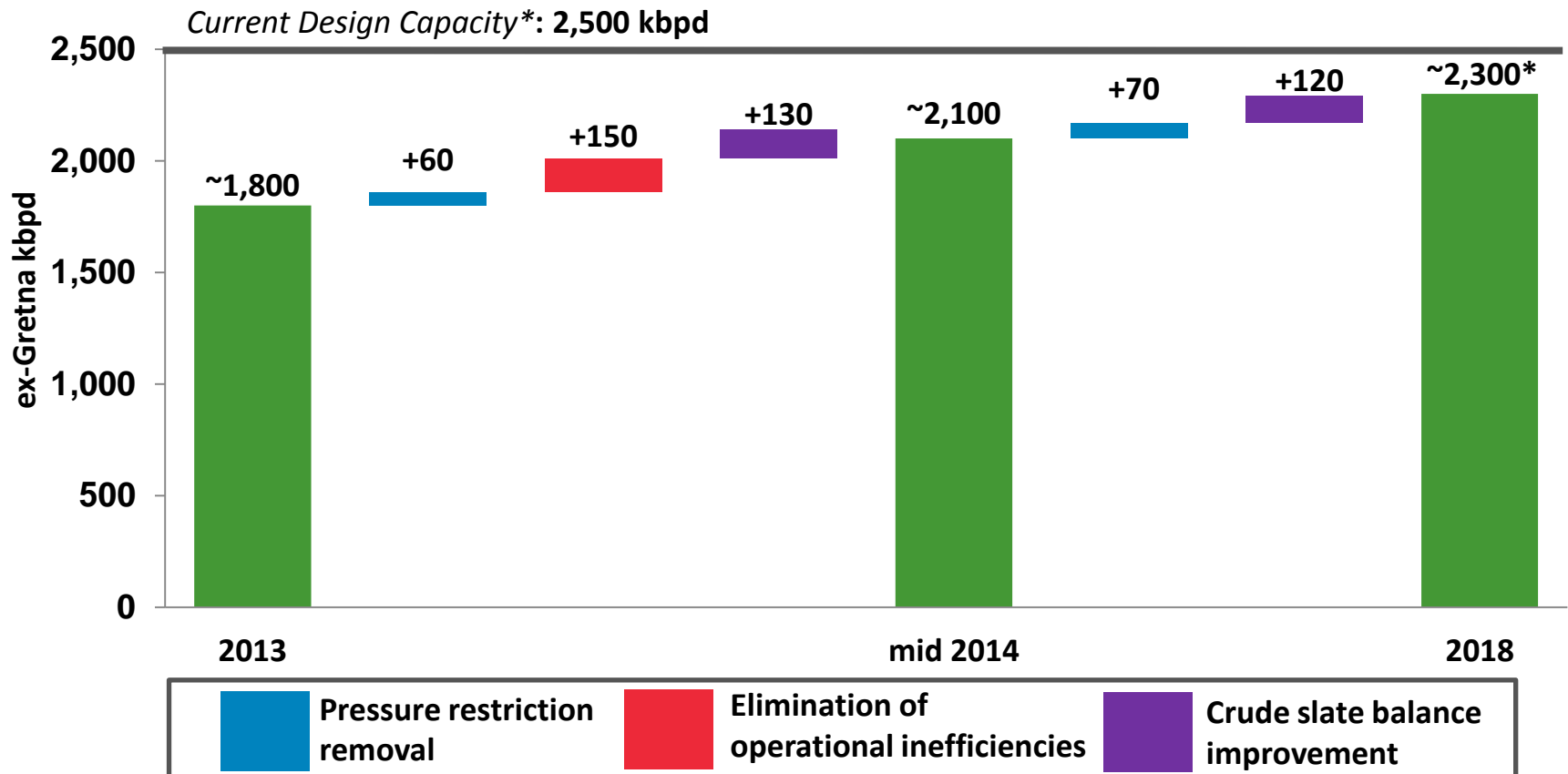
Mainline Capacity Optimization – Capacity Erosion Sources

Maximizing available capacity enhances customer value and contributes to CTS earnings

Sources of ex-Gretna capacity erosion in 2013	kbpd
Temporary pressure restrictions	~130
Operational inefficiencies:	
• Commodity pooling/terminal optimization	~150
• Scheduling management/non-performance penalties	
Heavy maintenance/expansion program	Episodic
• Schedule coordination	
Light/Heavy crude slate versus line allocations	~400
Upstream/downstream bottlenecks	~40
	~700

Mainline Capacity Optimization – Current Status/Outlook

Optimization efforts are closing the gap between available capacity and design hydraulic capacity



* Excludes Alberta Clipper Expansions

Mainline Capacity Optimization – Temporary System Optimization

Temporary actions are in place to squeeze out additional available capacity

Drag reducing agent	~45 kbpd
Temporary crude slate reallocation	~40 kbpd
Interline flexibility connections	as required
Overall potential, if required	~100+ kbpd

Edmonton to Hardisty



- **36" – 180 km Pipeline**
 - Edmonton to Hardisty
 - 800 kbpd capacity
- **Edmonton South Terminal**
 - Terminal facilities
 - 3 transfer laterals
 - 5 – 550 kbbl tanks
- **In Service - 2015**

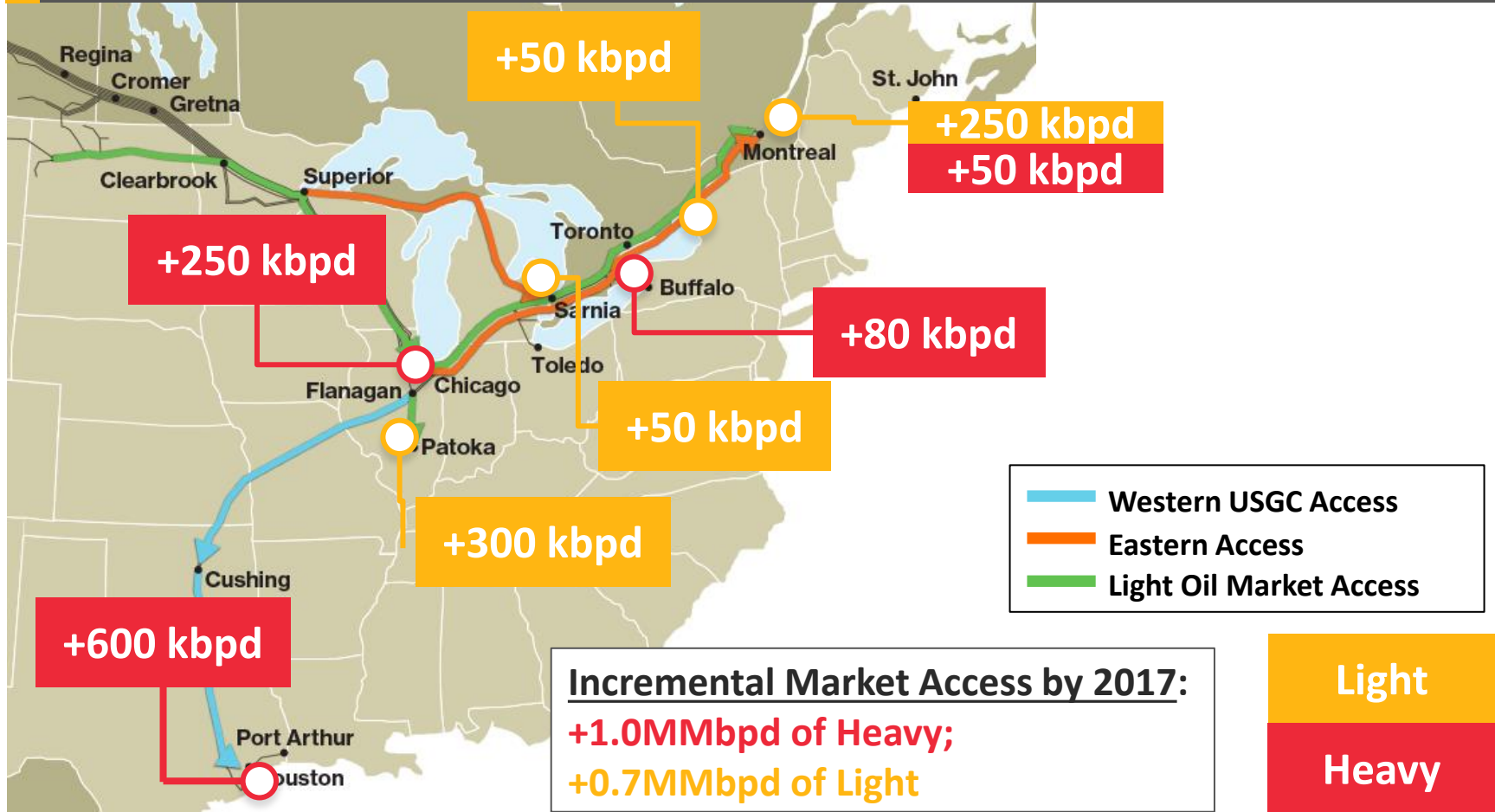
Line 3 Replacement

Increases system reliability and flexibility



Market Access Well Advanced

Three major initiatives provide 1.7 MMbpd of increased market access and diversification



Market Access – Western USGC Access

Enbridge's Western USGC Access is the linchpin for Canadian liquids development

Total Secured Capital =

\$5.4 B



Western USGC Access Projects

Timing

Western USGC Access Projects	Timing
1. Mainline Expansions	
- Alberta Clipper	In-progress
- Southern Access	Completed
2. Flanagan South	November 2014
3. Seaway Acquisition & Reversal	Completed
4. Seaway Twin	Completed

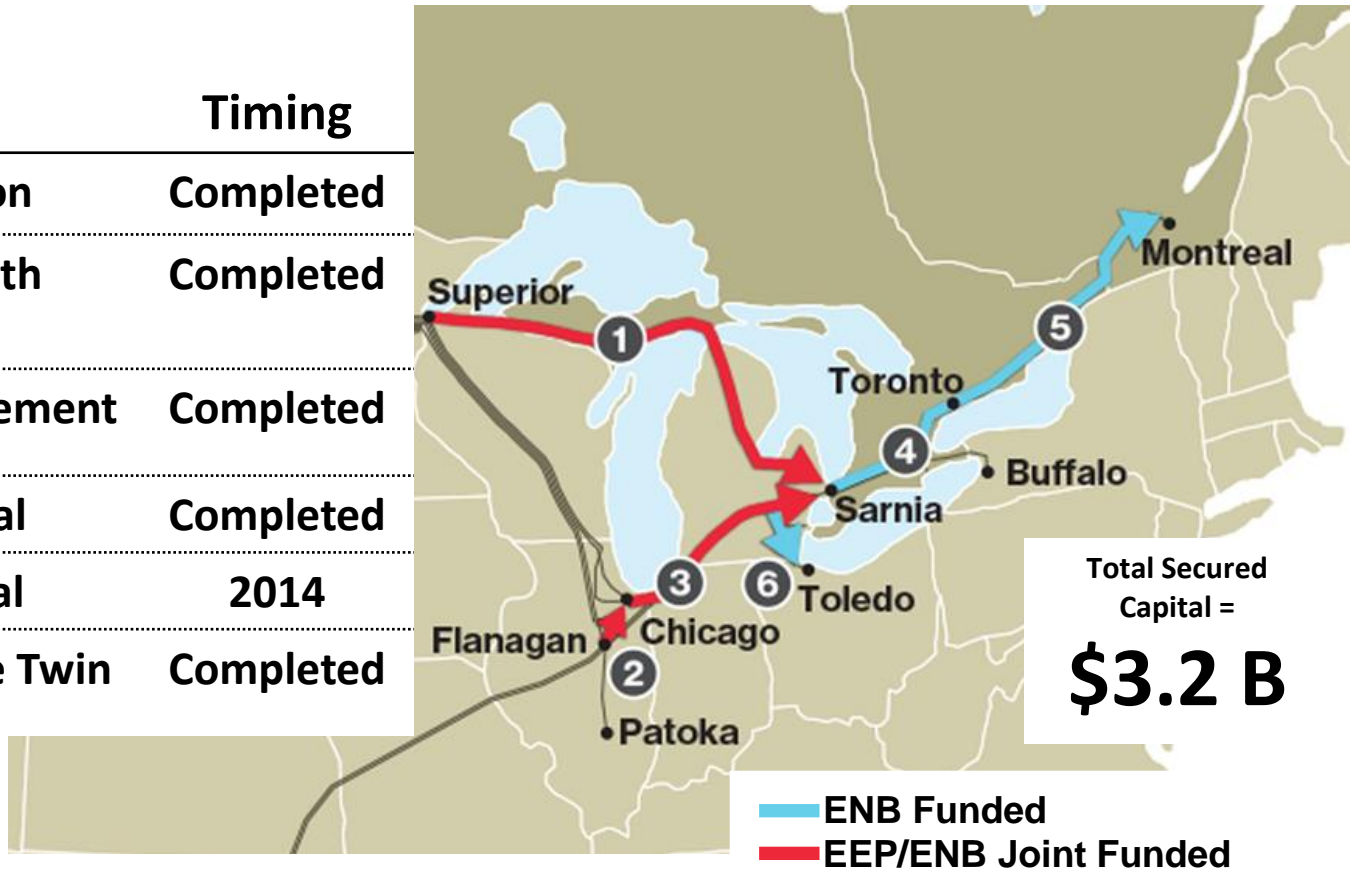
Market Access – Eastern Access

Enhances security of supply and refinery competitiveness

Eastern Access Projects

Timing

1. Line 5 Expansion	Completed
2. Spearhead North Expansion	Completed
3. Line 6B Replacement	Completed
4. Line 9A Reversal	Completed
5. Line 9B Reversal	2014
6. Toledo Pipeline Twin	Completed



Market Access – Light Oil Market Access

Competitive transportation cost to multiple markets for Canadian light oil and Bakken producers relative to differentials

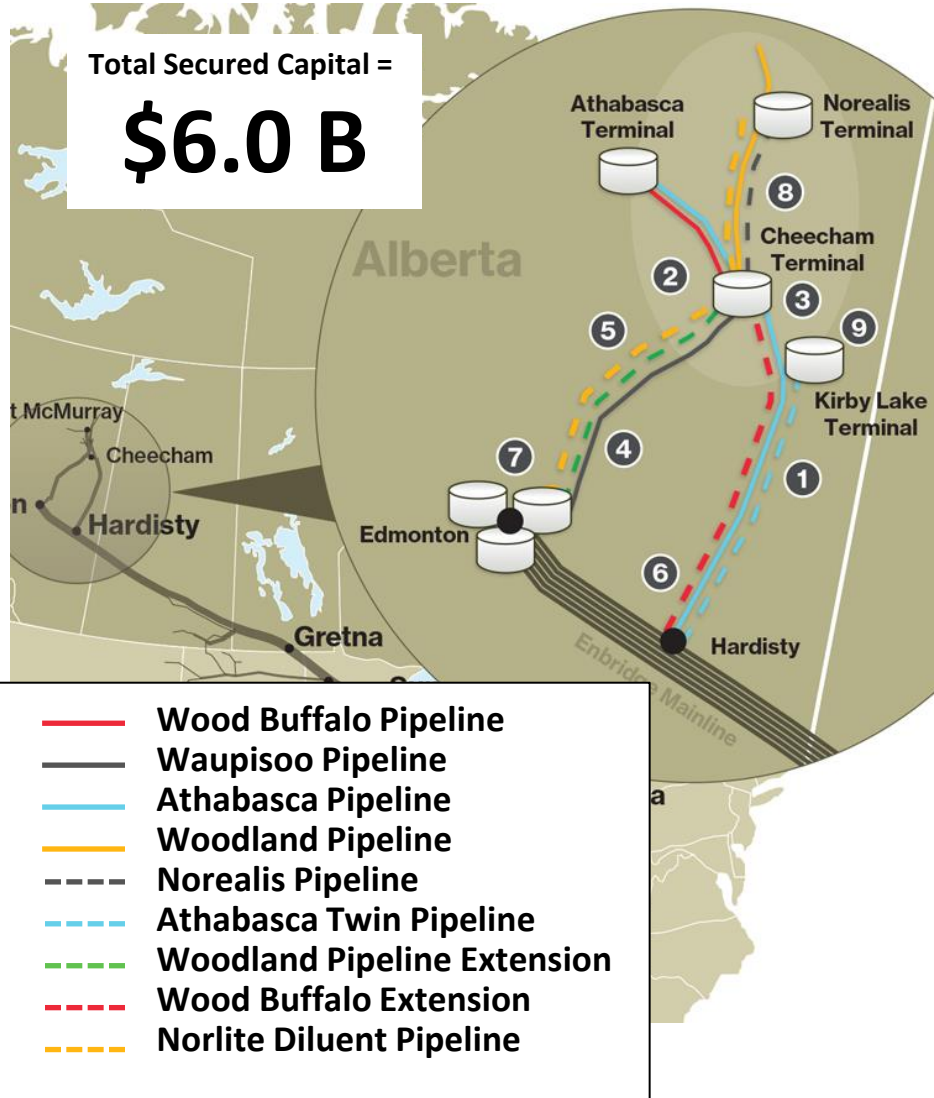


LOMA Projects	Timing
1. Mainline Expansions	2014 / 2015
2. Line 9 Expansion	2014
3. Line 6B Expansion	2015
4. Southern Access	2015
5. Southern Access Extension	2015
6. Line 62 Twin	2015
7. Sandpiper	2017

Largest Oil Sands Service Provider

Total Secured Capital =

\$6.0 B



Regional Oil Sands Projects

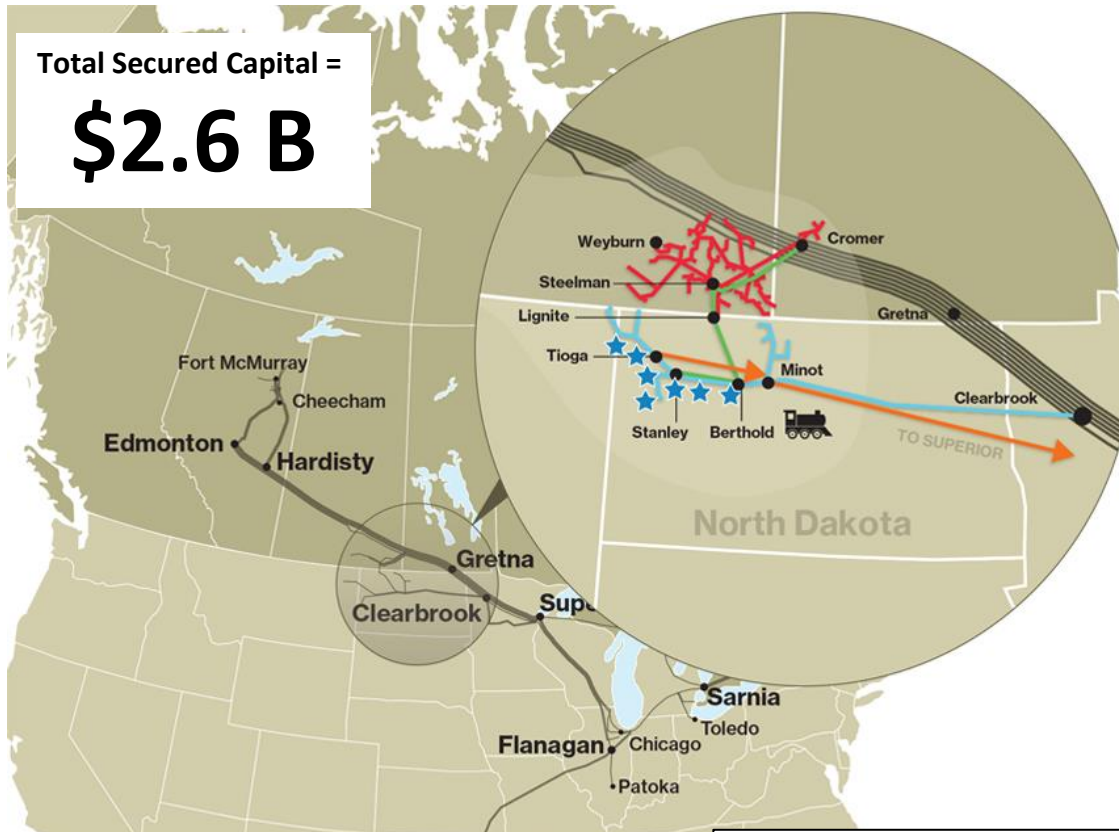
Timing

Regional Oil Sands Projects	Timing
1. Athabasca Twin	2017
2. AOC Hangingstone Lateral	2015
3. Surmont Cheecham Facilities	2016
4. Woodland Pipeline Extension	2015
5. JACOS Lateral	2016
6. Wood Buffalo Extension	2017
7. Norlite Diluent Pipeline	2017
8. Norealis Pipeline	2014
9. Sunday Creek Terminal	2015

Primary Transportation Choice for Bakken Producers

Total Secured Capital =

\$2.6 B



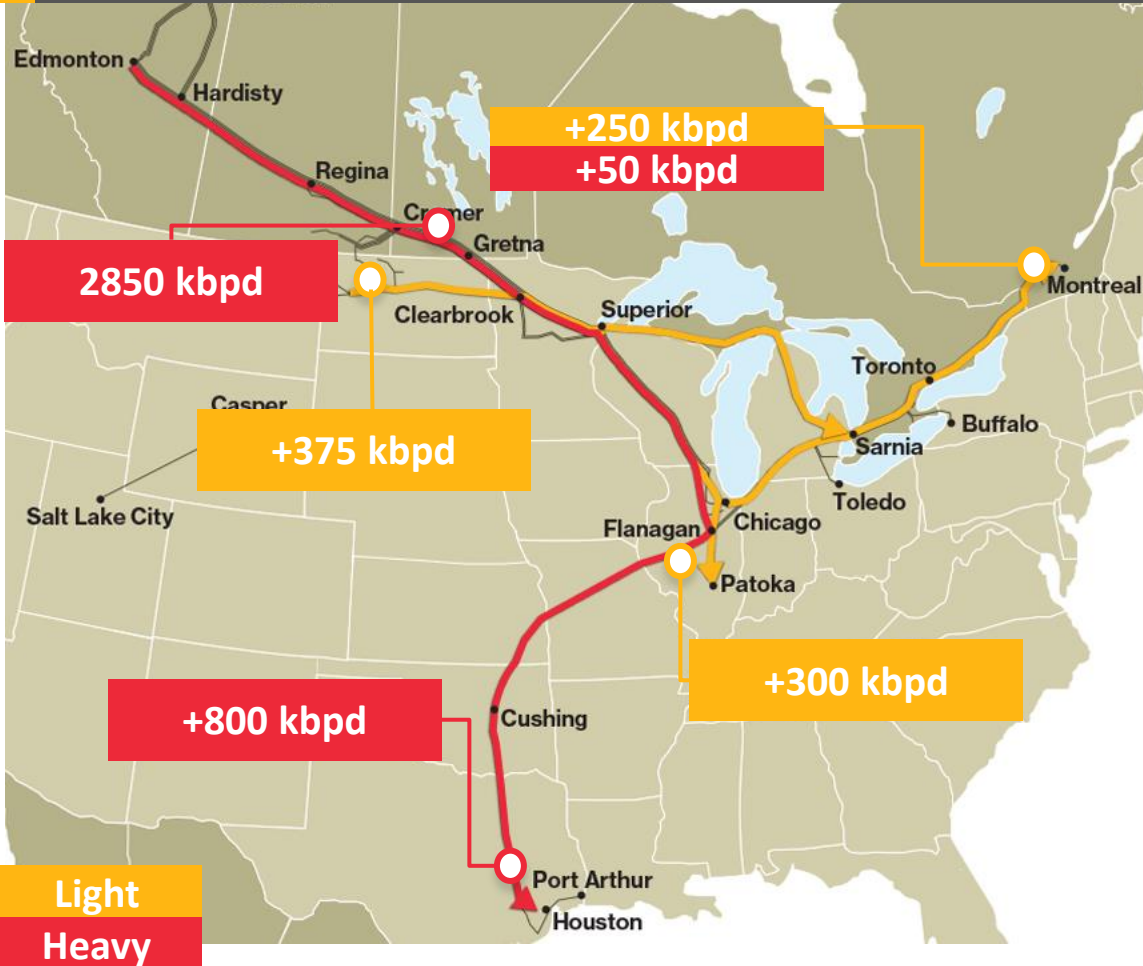
- Sandpiper provides access to premium eastern PADD II market
- Marathon is anchor shipper
- Sandpiper is expandable by 160 kbpd through horsepower upgrades

- Enbridge Mainline
- Saskatchewan System (ENF)
- North Dakota System
- Bakken Expansion Project
 - 145 kbpd (In-service)

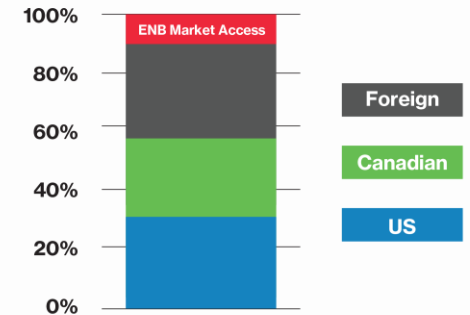
- ★ Bakken Access Program (well connections)
 - 145 kbpd (In-service)
- 🚂 Berthold Rail
 - 80 kbpd (In-service)
- Sandpiper
 - 225/375 kbpd (Clearbrook / Superior)

Capacity post 2017

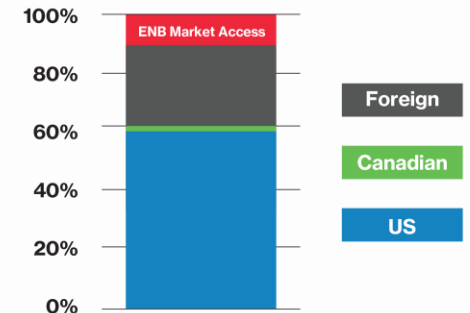
Continue to dominate PADD II and grow market access to premium markets



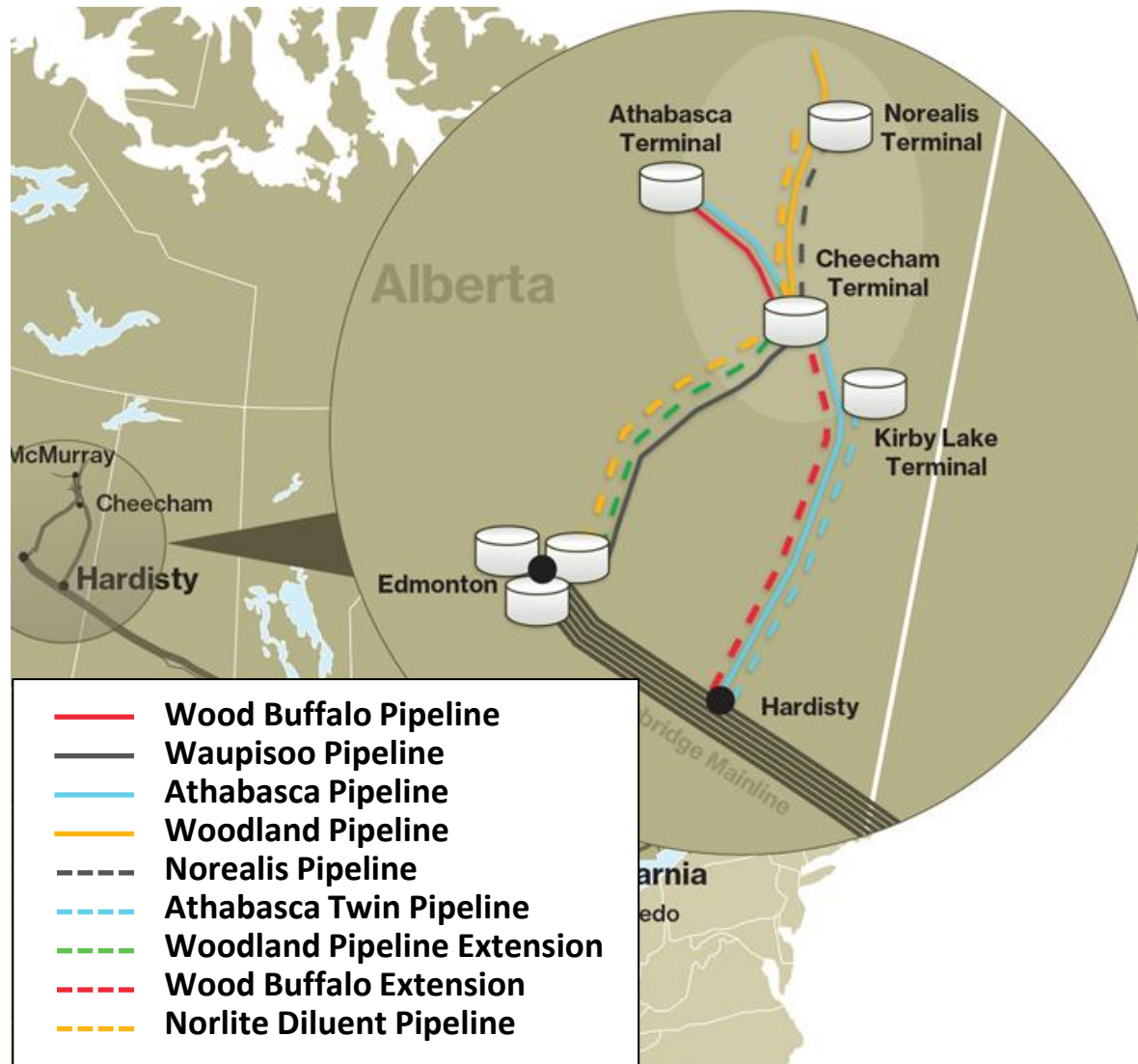
Eastern Canada & PADD I



PADD III



Established and Scalable Foothold in Regional Oil Sands



- Large portfolio allows flexibility for production forecasts
- Footprint and optionality advantageous to all producers

Continued Growth Potential

Mainline expansions facilitated by scalable market access options

Crude Asset Expansion Opportunities

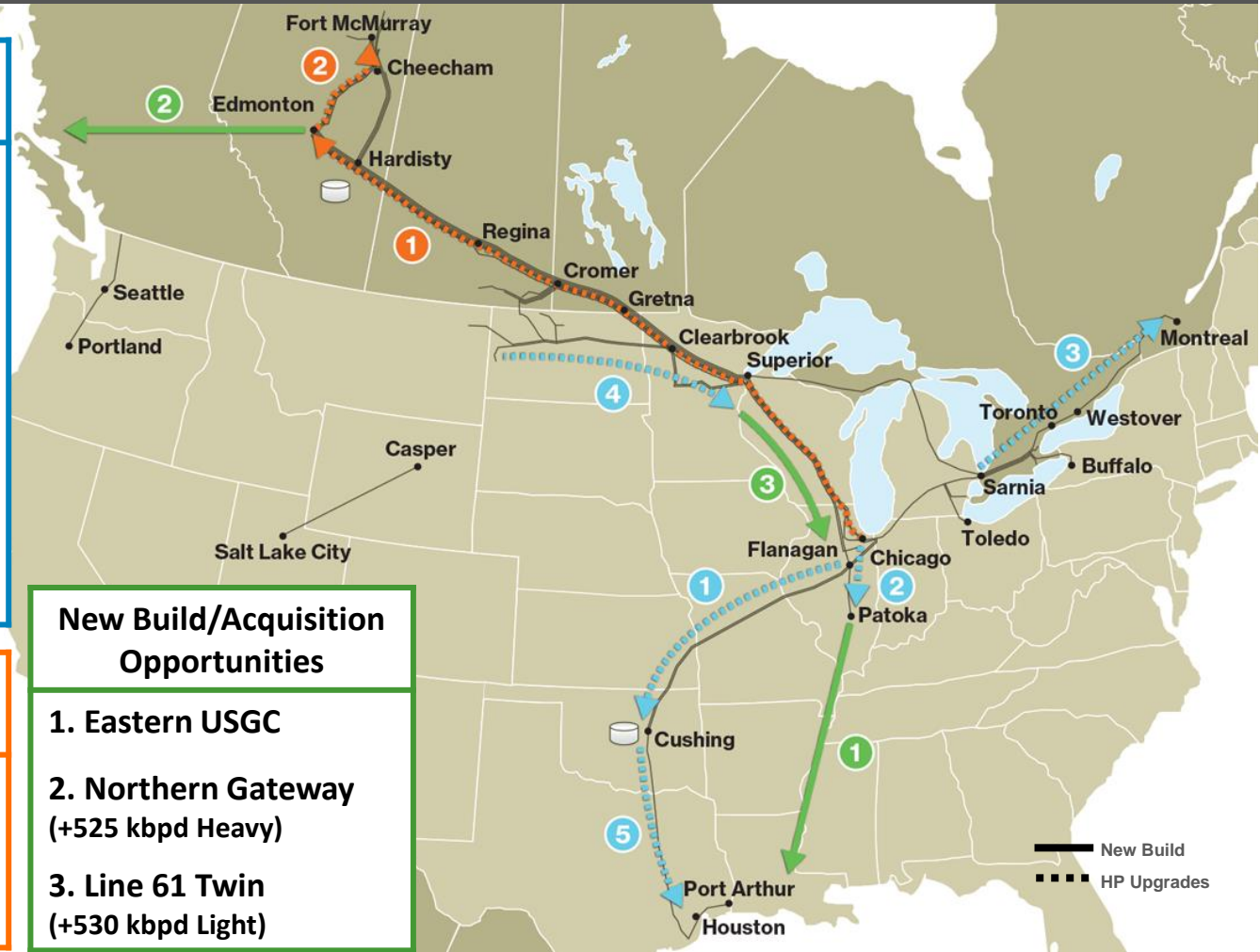
1. Flanagan South (+200 kbpd Heavy)
2. SAX Expansion (+150 kbpd Light)
3. Line 9 Expansion (+70 kbpd Light)
4. Sandpiper Expansion (+160 kbpd Light)
5. Seaway Expansion (+200 kbpd Heavy)

Diluent Asset Expansion Opportunities

1. Southern Lights (+100 kbpd)
2. Norlite (+200 kbpd)

New Build/Acquisition Opportunities

1. Eastern USGC
2. Northern Gateway (+525 kbpd Heavy)
3. Line 61 Twin (+530 kbpd Light)



Key Takeaways

- **Execution and integration of secured growth progressing**
- **System optimization efforts contribute to earnings**
- **Unparalleled asset base and strong fundamentals will extend growth**
- **Enbridge is providing capacity and market access to our customers in a challenging environment**



Q&A

Guy Jarvis
President, Liquids Pipelines